

Hon. Richard A. Jones

UNITED STATES DISTRICT COURT FOR THE  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

UNITED STATES OF AMERICA,  
Plaintiff,

v.

DIANE RENEE ERDMANN,  
Defendant.

NO. 2:18-cr-00092-RAJ

ORDER ON DEFENDANT ERDMANN'S  
MOTION FOR A NEW TRIAL PURSUANT  
TO FED. R. CRIM. P. 33

**I. INTRODUCTION**

THIS MATTER comes before the Court upon defendant Diane Erdmann's Motion for a New Trial Pursuant to Fed. R. Crim. P. 33. Dkt. 358. Having considered the motion, the government's response (Dkt. 361), the defendant's reply (Dkt. 366), and the files and pleadings herein, the Court **DENIES** the defendant's motion.

This is the third time the defendant has raised objection to her joinder for trial with co-defendant Bernard Ross Hansen. This Court denied her original request (Dkt. 214), and again following her motion for acquittal under Rule 29 at the close of the government's case-in-chief. In this motion she essentially restates previous arguments and grounds to support her motion for a new trial, with emphasis upon her contention that she was only a bit player in Hansen's scheme and her conviction was premised solely upon the overwhelming evidence presented against him at trial. She is wrong on all claims, once again. Moreover, the Court properly instructed the jury as to the evidence to

1 ensure that she received a fair trial and to prevent any unfair “spillover” prejudice.

2 Dkt. 214.

## 3 II. LEGAL STANDARDS

4 Erdmann seeks a new trial pursuant to Federal Rule of Criminal Procedure 33.  
 5 Rule 33 permits the Court to “vacate any judgment and grant a new trial if the interest of  
 6 justice so requires.” She also predicates her motion on the renewed challenge to her  
 7 joinder with Mr. Hansen. As the Court indicated in its original Order (Dkt. 214) denying  
 8 her pretrial challenge, she bore the burden to demonstrate that joinder would cause her  
 9 “clear, manifest or undue” prejudice of such magnitude that, without severance, her right  
 10 to a fair trial would be denied. *United States v. Vasquez-Velasco*, 15 F.3d 833, 845 (9th  
 11 Cir. 1994). A court’s determination for joinder is given deference absent a showing that  
 12 “joinder was so manifestly prejudicial that it outweighed the dominant concern with  
 13 judicial economy and compelled exercise of the court’s discretion to sever.” *United*  
 14 *States v. Armstrong*, 621 F.2d 951, 954 (9th Cir. 1980).

15 A motion for a new trial is to be granted “only in exceptional cases in which the  
 16 evidence preponderates heavily against the verdict.” *United States v. Pimental*, 654 F.2d  
 17 538, 545 (9th Cir. 1981). Moreover, a trial court may grant a motion for new trial where,  
 18 in its judgment, “a serious miscarriage of justice may have occurred.” *United States v. A.*  
 19 *Lanoy Alston*, 974 F.2d 1206, 1211-12 (9th Cir. 1992).

## 21 III. DISCUSSION

22 There was significant evidence presented by the government that showed Hansen  
 23 and Erdmann collectively ran a criminal enterprise that defrauded scores of individuals.  
 24 The evidence reflected that Erdmann’s role was critical in the operation of the business of  
 25 the Northwest Territorial Mint (NWTM).

26 The government pointed out several of the roles and activities of Erdmann that  
 27 significantly conflict with the “limited role” contention of her motion. Dkt. 358. The  
 28 government’s references restate her direct participation in the fraudulent scheme. Dkt.

1 361. To underscore the evidence presented at trial the Court recalls the additional  
2 following facts regarding Erdmann's connection to the fraudulent scheme:<sup>1</sup>

- 3       • Erdmann informed employees as to the time frame for delivery of customer  
4 orders. As vault manager she controlled what went in and out of the vault  
5 and there was no doubt that Erdmann was No. 2 in the operation and made  
6 it clear that she gave orders and did not take orders (Testimony of Erin  
7 Robinson);

8       Erdmann insisted on entering what [inventory] came in. She inflated it so  
9 she could ship at will. We were unable to tell what metals we had on hand  
10 (Testimony of Erin Robinson);

- 11       • Employee witnesses identified Erdmann as NWTM's second-in-command  
12 and directed other employees' activities with the ability to threaten their  
13 jobs. The tone set in NWTM's workplace was that Erdmann gave orders to  
14 others (Testimony of Derrin Tallman);

- 15       • Erdmann and Hansen took cash withdrawals from the till box and these  
16 were considered owner draws, and that reports from the EPP system  
17 involved cash, personal expenses, and credit cards for both company  
18 expenses and reimbursements (Testimony of Annette Trunkett);

- 19       • Erdmann was right behind Hansen. She gave orders and within three to  
20 four days of employment advised him that she could have him fired by the  
21 end of the day (Testimony of Mike Orms);

- 22       • When the production needs list was produced, Erdmann directed what  
23 needed to be produced as she outranked the production manager. He also  
24 testified it was Erdmann's idea to borrow rounds from storage and replace  
25 other products (Testimony of John Rickey);

- 26       • Erdmann was in charge of the vault based on the way orders came in and  
27 out of the vault (Testimony of Mike Orms) and it was clear she was the  
28 only person allowed in the vault (Testimony of Bill Hansen);

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<sup>1</sup> These references reflect the Court's recollection of the evidence.

- 1 • Erdmann was in charge of what orders were shipped out and had authority  
2 over how and when metal was shipped out (Testimony of Erin Robinson);
- 3 • Erdman would tell employees the time frame for delivery of customer  
4 metals (Testimony of Erin Robinson);
- 5 • Erdmann directed employees to use customer-stored metals to ship to other  
6 customers after those customers had been promised secure storage in  
7 NWTM's vaults;
- 8 • Despite customers being told their orders would be shipped in the order of  
9 payment clearance, Erdmann prioritized shipments based on which  
10 customers were most vocal or were threatening action (e.g., Samantha  
11 Blizzard);
- 12 • Despite promises of secure storage, Erdmann directed metal be taken from  
13 the NWTM vaults and used to fill other orders (Testimony of Greg  
14 Fullington);
- 15 • The Epicor system was in place to track inventory and obtain accurate  
16 information on product loss for decision making. This process was so  
17 compromised due to Erdmann's adjusting inventory quantities that  
18 employees recommended denying her access to inventory assessment due  
19 to the concern of her inflation and misrepresentation of inventory. When  
20 challenged, Erdmann was reinstated by Hansen. [Epicor required metal to  
21 be in the system before being counted] (Testimony of Alea Guerra and John  
22 Young);
- 23 • Erdmann created mass inflation in inventory creating a disparity in what the  
24 system recorded and what was actually in inventory thereby allowing her to  
25 short the system (Testimony of John Young);

26 These are but a few of the components of evidence presented to the jury regarding  
27 Erdmann's actions that supported her conviction and clearly show she played a  
28 significant role in the overall scheme. The evidence presented at trial did not reflect a

1 combination of facts wholly disproportionate or disparate to Hansen's role in the fraud.  
2 The two defendants were charged and properly joined for trial with joint activities in the  
3 business operations of NWTM.

4 In denying defendant Erdmann's motion for severance, acquittal, and now for a  
5 new trial, the Court properly identified and gave to the jury Ninth Circuit Jury  
6 Instructions to address her concerns. These included Ninth Circuit Model Instructions  
7 No. 1.13 (separate consideration for each defendant), 2.11 (evidence for a limited  
8 purpose), and 3.13 (separate consideration of multiple counts-multiple defendants).  
9 These instructions were provided at the beginning and conclusion of the trial.

10 It is abundantly clear to this Court that the jury followed these instructions and did  
11 consider the question of her guilt separately, as she was acquitted on Counts 9 and 15 and  
12 Hansen was convicted of Count 15. This fact alone demonstrates that the jury fulfilled  
13 the notion that juries are presumed to follow instructions. *See United States v. Mende*, 43  
14 F.3d 1298, 1302 (9th Cir. 1995) and did indeed separately consider the facts as applied to  
15 each defendant.

16 The Court has outlined a host of direct references detailing the extensive evidence  
17 that Erdmann was clearly a joint participant in the operation of the fraudulent scheme.  
18 The Court agrees with the assessment of the government that the trial evidence proved  
19 not only that Erdmann controlled what metal shipped to NWTM customers and when, but  
20 also that her direction of those shipments often contradicted the statements made to  
21 NWTM customers, how inventory was manipulated, and the operations of the vault  
22 controlled.

23 Erdmann cites no credible basis or evidence to support her motion. Her claim of  
24 limited customer contact ignores her role in the control and manipulation of filling orders  
25 and inventory.

26 The essence of Erdmann's motion is that the bulk of the evidence in the trial was  
27 attributed to Hansen. While it is not disputed that a substantial amount of the evidence in  
28 this case was attributed to the conduct of Hansen, Erdmann is not entitled to a severance

1 merely because the evidence against him was more damaging than the evidence against  
2 her. *United States v. Monks*, 744 F.2d 945, 948-49 (9th Cir. 1985).

3 Erdmann leapt to the conclusion pretrial, in her Rule 29 motion and now again for  
4 a new trial, that the only remedies the Court should consider center around severance.  
5 This argument is without merit. The Court offered pretrial and followed that offer with  
6 admonishment to the jury at the outset and conclusion of trial that the jury must consider  
7 each defendant separately and that their verdict as to one defendant should not control  
8 their verdict as to the other. Erdmann has not demonstrated at any level that the  
9 instructions provided by the Court were inadequate or that the jury was unable to  
10 compartmentalize the evidence.

11 Last, Erdmann argues that the jury question during deliberation was proof that the  
12 jury “was unable to find sufficient evidence to convict Erdmann based on her own  
13 actions.” Dkt. 358. This conclusion is likewise flawed. As noted above, the jury heard  
14 extensive evidence of Erdmann’s specific activities in furtherance of the scheme. These  
15 witnesses testified to their first-hand knowledge of her activities. These were individuals  
16 who worked side-by-side with Erdmann and followed her directives; these were  
17 witnesses who were in positions to directly observe how Erdmann contributed to the  
18 criminal scheme.

19 Erdmann has presented nothing to support her claim of exceptional circumstances  
20 or that a serious miscarriage of justice may have occurred. The jury chose to reject her  
21 claim of innocence and found her guilty. That verdict should remain in place.

22 For all of the foregoing reasons, defendant Diane Erdmann’s Motion for a New  
23 Trial Pursuant to Fed. R. Crim. P. 33 is **DENIED**.

24 DATED this 3rd day of November, 2021.

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27 The Honorable Richard A. Jones  
28 United States District Judge